

tel 505.916.0556 email sheila@tiwalending.org; miranda@tiwalending.org www.tiwalending.org

HOME LOAN APPLICATION

Today's Date: _____

	SUPPORTING DOCUMENTS											
PLEA	PLEASE PROVIDE THE FOLLOWING SUPPORTING DOCUMENTS FOR YOUR HOME LOAN APPLICATION:											
	Tribal ID or Certificate of Indian Blood Copy of driver's license or other form of identification Past two years of personal tax returns (if applicable) Two month's personal bank statements (checking and savings) 30 days of pay stubs or award letter Contractor documents (if applicable) Construction bid(s) (if applicable) Contractor insurance (if applicable)		Documentation of homeownership and/or financial education course completion Documentation of collateral Purchase agreement/contract/estimate Land lease documents Copy of deed Appraisal report or tax value (if one exists) Homeowner's insurance or quote Money order or cashier's check for credit report (ask for fee amount)									

	PERSONAL INFORMATION											
NAME (FIRST, MIDDLE, LAST):		CLIENT ID:										
MAILING ADDRESS:		CITY:	STATE:	ZIP:								
PHYSICAL ADDRESS (IF DIFFERENT FROM MAILING ADD	RESS):	CITY:		STATE:	ZIP:							
HOW LONG HAVE YOU LIVED AT THIS PHYSICAL ADDRE	SS?											
Less than 2 years	2 or more years	3										
IF YOU HAVE LIVED AT THE ABOVE PHY	SICAL ADDRESS FOR LESS	THAN 2 YEARS, PLEASE SPE	ECIFY YOU	R PREVIOUS ADD	RESS BELOW.							
PREVIOUS PHYSICAL ADDRESS:		CITY:		STATE:	ZIP:							
CELL PHONE:	WORK PHONE:	•	HOME PI	HONE:								
EMAIL ADDRESS:		DATE OF BIRTH (MM/DD/YYYY):										

	LOAN INFORMATION										
PLE	PLEASE TELL US ABOUT YOUR LOAN REQUEST.										
Тур	e of loan you are applying for:			Describe the purpose of the loan:							
	Home Purchase New Construction/One-time Close Rehabilitation/Repair Refinance Second Mortgage		Green/Sustainable/Energy Efficient Down Payment Assistance Loan Closing Costs Assistance Loan Other (please specify):								
Loa \$ _	n Amount Requested:										



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LENDING SERVICES										
Are you a first-time homebuyer ¹ ?		lo -> 	 Yes No If yes, could you produce your certification upon request? Yes No 							
HAS THERE BEEN A RECENT APPRAISAL ON				IE2	IF YES, WHAT W		LIE2			
AS THERE BEEN A RECENT APPRAISAL OF		No	ITS CONNEINT VALU)[!	\$	VAS THE VAL	UL!			
SUBJECT PROPERTY ADDRESS:				CITY:			STATE:	ZIP:		
TITLE WILL BE HELD IN WHAT NAME(S) ² :		LEGAL DE	SCRIPTION OF SUI	BJECT PRO	PERTY:			YEAR BUILT:		
MANNER IN WHICH TITLE WILL BE HELD:										
	oint Tenan		Tenants ir		5	Other (pl	ease specify):			
TOTAL DOWN PAYMENT AMOUNT:		SOURCE	OF DOWN PAYME	NT:						
\$										
TOTAL CLOSING COST AMOUNT:		SOURCE	OF CLOSING COSTS	S:						
\$										
LAND STATUS:				PROPERT	Y WILL BE:					
	Allotted Lea Other (plea			🛛 Prir	nary ⁶	Sec	ondary ⁷	□ Investment ⁸		
Have you started any of the title status rep with the BIA?	port (TSR)	process	☐ Yes	\rightarrow	What step are	e you on?				
			 No Don't know Not applicab 	le						
PREFERRED LOAN TERM:										
□ 15 years □ 20	0 years		30 years		Dor Dor	n't know yet		No preference		

² For example, is there anyone else on the loan with you or will the Tribe or another organization going to be on the title as well?

¹ According to the HUD definition, a first-time homebuyer is anyone who has not purchased a home in the last three years.

³ If one person holds title this way they have all rights to the property. They can encumber, rent, sell, donate, etc. Upon death the sole owner can pass on the property through a will or a trust otherwise it will go to his/her heirs through probate.

⁴ This is when two or more people own the property and everyone on title has equal right to the property. Title must be transferred on one deed and owners must all agree on what will be done with the property. In this manner right of survivorship applies meaning upon the death of an owner the surviving owner(s) hold full title. In this case the death certificate must be recorded in the county the property is located. You would want to use Joint Tenancy to avoid probate.

⁵ This is when two or more people own a piece of property but they only own a percentage with no right of survivorship. A person can encumber, sell, rent, donate, etc. its percent of ownership in the property. The owner does not need permission from any other owner to sell their interest. For this reason, upon death, title must transfer through other documents like a will or trust. It will not automatically transfer to the other owner(s).

⁶ The owner lives in the property for a majority of the year. The property is in a location that makes sense in relation to their employment and contains characteristics that suits the needs of their immediate family.

⁷ A second or vacation home must be a reasonable distance away from a principal residence. Typically, lenders like to see a minimum of 50 miles for distance from the borrower's home. The owner must occupy the property for some portion of the year and the property must be suitable for year-round occupancy.

⁸ An investment property is a property that the borrower does not occupy. It can also be a "second home" or vacation home that is too close to a primary residence or that the underwriter does feel strong enough that it is indeed a vacation home.



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	NEW CONSTRUCTION (Complete the portion below if you are requesting a new construction loan.)											
	(Complete		request	ng a new construc								
YEAR LOT ACQUIRED:		ORIGINAL COST:			AMOUNT OF EXISTING LIENS ⁹ :							
		\$			\$							
CURRENT VALUE OF LOT:												
\$		+ \$			=\$							
Present Value of Lot		Cost o	of Improv	ements	Total Current Value							
REFINANCE												
(Complete the portion below if you are requesting a refinance loan.)												
YEAR ACQUIRED:		ORIGINAL COST:			AMOUNT OF EXISTING LIENS ¹⁰ :							
		\$			\$							
PURPOSE OF REFINANCE:												
ImprovementsBetter interest rate		ning loan term onsolidation		rchase of property, wn payment	/car Other (please specify):							
IMPROVEMENTS ARE:				COST OF IMPROV	VEMENTS:							
🗅 Made 🗖	To be made			\$								
DESCRIPTION OF IMROVEMENTS:				•								

LEGAL INFORMATION	
HAVE YOU BEEN INVOLVED IN BANKRUPTCY PROCEEDINGS OR INSOLVENCY PROCEEDINGS OR HAVE PENDING PERSONAL OR BUSINESS JUDGMENTS, UNSETTLED LAWSUITS OR MAJOR DISPUTES? IF YES, ATTACH EXPLANATION.	YesNo
ARE YOUR PERSONAL AND/OR BUSINESS TAXES PAST DUE?	YesNo

⁹ A lien is a notice attached to your property informing everyone that you owe the creditor money. Before you can sell your property and give clear title to the buyer, you must pay off the lien.



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CERTIFICATION

I/We have applied for a mortgage loan through TIWA Lending Services. In applying for the loan, I/We completed a loan application containing various information on the purpose of the loan, the amount and source of the down payment, employment and income information, and the assets and liabilities. I/We certify that all of the information is true and complete. I/We omit any pertinent information.

I/We understand that TIWA Lending Services reserves the right to change the mortgage loan review processes to a full documentation program. This may include verifying the information provided on the application with the employer and/or the financial institution.

I/We fully understand that it is a Federal crime punishable by fine or imprisonment, or both, to knowingly make any false statements when applying for this mortgage, as applicable under the provisions of Title 18, United States Code, Section 1014.

I certify everything I have stated in this application and on my attachment is correct. You may keep this application whether or not my loan is approved. By signing below, I authorize you to check my credit, employment history, and to answer questions others may ask you about my credit record with you. I understand that I must update credit information at your request if my financial condition changes.

All parties understand and agree that the Pueblo of Isleta Tribal Court has jurisdiction to resolve any dispute under the Credit Builder Loan Program of TIWA Lending Services and the parties do hereby submit to the personal jurisdiction of, and waive any obligation to venue in the Pueblo of Isleta Tribal Court for the resolution of any dispute arising out of the Credit Builder Loan Program.

All costs, fees, and expenses of collection and/or litigation will be charged to the Tribal Member, added to the balance of the loan, and withheld from the Tribal Member's Voluntary "Per Capita" provided by Tribal Member of the Pueblo of Isleta.

AUTHORIZATION TO RELEASE INFORMATION

I/We have applied for a loan through TIWA Lending Services. As part of the application process, TIWA Lending Services and the mortgage guaranty insurer (if any), may verify information contained in my/our loan application and in other documents required in connection with the loan, either before the loan is closed or as part of its quality control program.

I/We authorize you to provide to TIWA Lending Services and to any investor to whom TIWA Lending Services may sell my mortgage, any and all information and documentation that they request. Such information includes, but is not limited to, employment history and income; bank, money market and similar account balances; credit history; and copies of income tax returns.

TIWA Lending Services or any investor that purchases the mortgage may address this authorization to any party named in the loan application.

A copy of this authorization may be accepted as an original.

SIGNATURE

DATE



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CO-APPLICANT LOAN SUPPLEMENT

Today's Date:_____

	CONTACT IN	INFORMATION						
NAME (FIRST, MIDDLE, LAST):		SOCIA	SECURITY NUMBER	≀:				
MAILING ADDRESS:		CITY:			STATE:	ZIP:		
PHYSICAL ADDRESS (IF DIFFERENT FROM MAILING ADD	RESS):	CITY:			STATE:	ZIP:		
COMMUNITY/DISTRICT:		COUNTY:						
DO YOU RENT OR OWN?	HOW LONG HAVE YOU LIV YOUR CURRENT ADDRESS?	F MAIL ·						
🗖 Rent 🗖 Own 🗖 Other								
CELL PHONE:	WORK PHONE:			HOME F	HONE:			
WHAT IS THE BEST WAY TO CONTACT YOU?		WOULD YOU LIKE TO BE INCLUDED ON OUR MAILING LIST TO NOTIFY YOU OF EVENTS AND SERVICES?						
D Phone D Email	🗖 Mail	Ţ.	Yes			No		
ARE YOU A MEMBER OF THE APPLICANT'S HOUSEHOLD	1?	WHAT IS YOUR RELATIONSHIP TO THE APPLICANT?						
Yes	No							

ABOUT YOU

Our organization is frequently funded by the Federal Government and as such we request your gender and race/ethnicity in order to comply with Federal laws prohibiting discrimination against applicants seeking to participate in programs. You are not required to furnish this information, but are encouraged to do so. This information will not be used in evaluating your application or to discriminate against you in any way. However, if you choose not to complete the information below, we are required to note the race and ethnicity of applicants on the basis of visual observations or surname.

GEN	NDER:									DATE OF BIRTH (MM/DD/YYYY):					
	Male		Female		Refuse to answe	er		Other							
RAC	CE/ETHN	IICITY (SEL	ECT ALL THAT A	PPLY):											
			nerican Indian (Tribe: tive (Village:))			Asian Cauca Latino				Native Haw Pacific Islan Other (plea	der	ecify): —
ARE	RE YOU AN ENROLLED MEMBER OF A TRIBE?														
	Yes					No							Pending		
	IF YES OR PENDING, WHAT TRIBE? ENROLLMENT NUMBER (IF APPLICABLE):								IF YOU WOULD PREFER A DIFFERENT TRIBE NAME THAN THE FEDERAL OR STATE DESIGNATIONS FOR TRIBES, PLEASE PROVIDE BELOW. (FOR EXAMPLE, SOME INDIVIDUALS PREFER OGLALA LAKOTA INSTEAD OF OGLALA SIOUX TRIBE, OR DINE INSTEAD OF NAVAJO.)						
MA	RITAL ST	TATUS:													
	Single		C	ln In	a relationship			Eng	aged			Married			Separated
	Divoro	ced	C		/idowed			Civil	l Unior	ı		Domestic Pa	rtnership		

¹ "Household" includes anyone you share income and expenses with, including: 1) your financial dependents (for example, your dependent children); 2) anyone you depend on financially (for example, your parents); and 3) anyone you are financially interdependent with (for example, your spouse or partner). Your "household" may or may not be the same as people you live with.



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HIGHEST	EDUCATION LEVEL COMP	PLETED (CHOOSE ONE)	•						
	Some high school or les High school diploma GED	· · · · · · · · · · · · · · · · · · ·		Some college (no degree Associate's degree or sin technical		Bachelor's degree Advanced degree (master's, doctorate, etc.)			
EMPLOYN	MENT STATUS (SELECT AL	L THAT APPLY):							
	Regular Employment	\rightarrow	V	Vhat is your regular emplo	yment status?	Part-time (less than 34 hrs/wk) Full-time (35 hrs/wk or more)			
			Д	are you employed seasona	lly?	Yes No			
	Self-employed	→	V	Vhat is your self-employm	ent status?	Part-time (less than 34 hrs/wk) Full-time (35 hrs/wk or more)			
			А	are you employed seasona	lly?	Yes No			
	Unemployed	→	А	are you currently seeking e	mployment?	Yes No			
			If	f no, why aren't you seekii	ng employment?	Student 🗖 Retired Homemaker 🗖 Other reasons Disabled			
ARE YOU	A VETERAN?				DO YOU HAVE A DISABILITY?				
	Yes		Nc)	□ Yes	D No			

HOUSEHOLD INFORMATION

 "Household" includes anyone you share income and expenses with, including: 1) your financial dependents (for example, your dependent children); 2) anyone you depend on financially (for example, your parents); and 3) anyone you are financially interdependent with (for example, your spouse or partner). Your "household" may or may not be the same as the people you live with.

 HOUSEHOLD SIZE (NUMBER OF PEOPLE, INCLUDING CHILDREN, THAT SHARE INCOME AND EXPENSES IN YOUR HOUSEHOLD):

 Number of Adults Over 18 (including yourself)

LEGAL INFORMATION	
HAVE YOU BEEN INVOLVED IN BANKRUPTCY PROCEEDINGS OR INSOLVENCY PROCEEDINGS OR HAVE PENDING PERSONAL OR BUSINESS JUDGMENTS, UNSETTLED LAWSUITS OR MAJOR DISPUTES? IF YES, ATTACH EXPLANATION.	YesNo
ARE YOUR BUSINESS AND/OR PERSONAL TAXES PAST DUE?	YesNo

CO-BORROWER'S ACKNOWLEDGEMENT

The undersigned authorizes our organization or its affiliates, successors, or assigns to make all inquiries with credit bureaus and others it deems necessary to verify the accuracy of the information provided herein, and to determine the applicant(s) credit worthiness. The undersigned hereby certifies that this application, including all attachments, exhibits, schedules, and supporting documents are valid, accurate, and complete as of the stated date. These statements are made for the purpose of obtaining a loan. The undersigned further certifies that the proceeds of any loan made as a result of this application will be used for purposes stated herein. The undersigned, in applying for financial assistance, recognizes that prior to receiving any financial assistance he or she will agree to comply with all federal, tribal, state, and local laws and regulations to the extent that such are applicable.

SIGNATURE



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CORE PROGRAM APPLICATION

Today's Date:____

					PER	SONAL I	NFORMA	TION		PERSONAL INFORMATION											
NAM	ME (FIRST, MIDDLE, LAST):									SOCIAL SECURITY NUMBER:											
MA	RITAL STATUS:																				
	Single		In a relationship)		Engaged			Ma	arried 🖸 Separated											
	Widowed		Divorced			Civil Unio	on		Doi	mestic Partnership											
ARE	YOU AN ENROLLED MEMBER	r of A	A TRIBE?																		
	□ Yes				No		Pending														
IF Y	ES OR PENDING, WHAT TRIBE					IF YOU WO	OULD PREF	ER A D	IFFERENT TRIBE NAME THAN THE FEDERAL OR	STATE											
										, PLEASE PROVIDE BELOW. (FOR EXAMPLE, SON											
ENF	ROLLMENT NUMBER (IF APPLI	CABL	E):					ALS PREFER		LA LAKOTA INSTEAD OF OGLALA SIOUX TRIBE, C	JK DINE										
	, , , , , , , , , , , , , , , , , , ,		,						/												
HIG	HIGHEST EDUCATION LEVEL COMPLETED (CHOOSE ONE):																				
	Some high school or less		Some c	ollege (no c	degree)				Advanced degree (master's, doctorate)	, etc.)										
	High school diploma			•	or sim	ilar (vocati	ional or tech	nnical degr	ee)												
	GED			or's degree																	
	PLOYMENT STATUS (SELECT A Regular Employment		/	rogular om	nlovm	ont status	?	Part time	losst	than 34 hrs (wk)											
	Regular Employment	 What is your regular employment status? Part-time (less than 34 hrs/wk) Full-time (35 hrs/wk or more) 																			
			Are you emp	oved seaso	nallv?			Yes													
				-,	,.			No													
	Self-Employed	÷	What is your	self-employ	yment	status?				than 34 hrs/wk)											
							Full-time (35 hrs/wk or more)														
			Are you emp	oyed seaso	nally?			Yes													
								No													
	Unemployed	\rightarrow	Are you curre	ently seekin	g emp	loyment?		Yes													
								No													
			If no, why are	en't you see	eking e	mploymer		Student		Retired											
								Homema Disabled	ker	Other reasons											
ARE	YOU A VETERAN?						DO YOU H	AVE A DISA	ABILITY	?											
	Yes			D				Yes		□ No											
DO	YOU KNOW WHAT YOUR CRE	DIT S	CORE IS?				IF YES, WH	HAT IS IT?1													
	Yes		D N	0																	
PLE	ASE DESCRIBE YOUR CREDIT S	SCOR	TO THE BEST OF	YOUR KNO	WLED	GE.															
	No credit 🛛	Bad		🛛 Oka	iy		Go Go	od		Excellent Not sure											
HO	W SATISFIED ARE YOU WITH Y	/OUR	CURRENT CREDIT	SCORE?																	
	Very unsatisfied		Unsatisfied		Veithe	r satisfied	nor unsatisf	ied		Satisfied 🛛 Very satisfied											
DO	YOU CURRENTLY HAVE A SAV	'INGS	ACCOUNT?	DO YOU (CURRE	NTLY HAVI	E A CHECKIN	IG ACCOUI	NT?	DO YOU HAVE ANY ACTIVE COLLECTIONS TH ARE AWARE OF?	AT YOU										
	C Yes		No		Yes			No		Yes No											

Opportunity Through Impacts System – Core Program Application Developed by First Nations Oweesta Corporation in collaboration with Sweet Grass Consulting

 $^{^1\,\}rm FICO$ Credit Scores range from 300 to 850.



DID YOU FILE TAXES LAST YEAR?				IF YES, DID LAST YEAR		OR LOW-	COST TAX SE	ERVICE	s to com	PLETE YOUR RETURN	
C Yes		No			Yes				No		
IF NO, HAVE YOU EVER FILED TAXES?				WOULD YO RETURNS?		ED IN FRE	EE OR LOW-(COST T.	AX SERVIC	ES FOR FUTURE TAX	
🗅 Yes		No			Yes				No		
PLEASE TELL US ABOUT YOUR ACCESS TO TE	CHNC	logy.									
Do you have access to a computer?		Yes	D No								
Do you have access to the internet at home?		Yes → No →	Not relia	and fast nd slow some ble enough t	o count on	as a com	nmunity cen	ter, libr	ary, or sc	hool)?	
		-	YesNo	rnet access elsewhere (such as a community center, library, or school)?							
Do you own a smartphone or tablet?		^{Yes} →	Do you have a se								
			YesNo								
			tablet via your ce	ell phone car				he inte	rnet via yo	our smartphone or	
			 Reliable Spotty and 	and fast nd slow some	etimes						
				ble enough t							
PLEASE TELL US ABOUT YOUR USE OF FINAN		NO PRODUCTS AN									
Do you currently have a	→		repaid debit card ²	?		Yes		No			
	,	credit card?						No			
		secured crea	lit card ³ ?					No			
In the past five years have you utilized	\rightarrow	predatory lo	ans ⁴ ?			Yes		No		l don't know	
		money order	-s?			Yes		No		I don't know	
		check cashin	g services?			Yes		No		l don't know	
		a pawn shop	?			Yes		No		l don't know	
		a rent-to-ow	n store?			Yes		No		l don't know	
		advances on	your paycheck fro	m your emp	loyer?	Yes		No		l don't know	
Have you applied for a loan in the past five years?		• Yes	lf yes, v	Yes No I don't know vhat institutio	on holds the loar						
		☐ No		Very confide Confident	ent fident nor uncon t		eel in your a	apility t	o apply fo	r and receive a loan?	
		□ I don't	know								

² A reloadable prepaid debit card is not linked to a bank or credit union account, but you or someone else, like a relative, employer, or a government agency, can add money into this card. You can use it to make purchases and pay bills where credit cards are accepted.

³ A secured card requires a cash collateral deposit that becomes the credit line for that account.

⁴ Payday loans, car title loans, or loans with abusive terms are considered predatory loans.



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ARE YOU A MEMBER OF OR AN ADVISOR TO THE HOUSING FINANCE COMMITTEEE?			HAVE YOU ATTENDED AN IPHA HOMEOWNERSHIP FINANCIAL EDUCATION AND COUNSELING WORKSHOP?				
Yes	D No		Yes	No			

ABOUT YOUR HC	OUSING SITUATION				
How many people are part of YOUR household? "Household" includes anyone you share income and expenses with, including: 1) your financial dependents (for example, your dependent children); 2) anyone you depend on financially (for example, your parents); and 3) anyone you are financially interdependent with (for example, your spouse or partner). Your "household" may or may not be the same as the people you live with.					
HOUSEHOLD SIZE (NUMBER OF PEOPLE, INCLUDING CHILDREN, THAT SHARE INCOM	ME AND EXPENSES IN YOUR HOUSEHOLD):				
+	=				
Number of Adults Over 18 Number of Children Under 18 Total Size of Household (including yourself) Including Yourself Including Yourself					
PLEASE RATE THE OVERALL CONDITION OF YOUR HOME:					
Very poor Poor Fair	Good Excellent				
PLEASE MARK ANY OF THE FOLLOWING THAT CURRENTLY APPLY TO YOUR HOME:					
□ Lack of running water □ Lack of adequate sanitation facilities ⁵	Other substandard conditions (describe):				
 Lack of working heat Lack of electricity Lack of electricity 	My home has none of the above substandard conditions.				
IN THE LAST YEAR WERE YOU UNABLE TO AFFORD TO PAY FOR ANY OF THE UTILITIES BELOW?					
Water Heat Electricity	None; I was able to pay all of my utilities this year.				
HOW OFTEN DO YOU PERFORM UPKEEP AND MAINTENANCE ON YOUR CURRENT P	, , , , ,				
Never Rarely Sometimes	Often All the time				
HOW MANY TIMES HAVE YOU					
HOW MANY BEDROOMS ARE IN THIS PHYSICAL STRUCTURE? YOUR MORTGAGE/RENT PAYL 12 MONTHS?	HAVE YOU RECEIVED AN EVICTION/VACATE NOTICE IN THE				
	🗅 Yes 🗖 No				
PLEASE TELL US ABOUT YOUR CURRENT LIVING SITUATION.					
What type of housing do you currently live in?	Where do you currently live?Who do you currently live with?				
□ I am currently renting in \rightarrow □ public/tribal (low-income) housing. □ the private sector. ⁶	□ In town □ Just myself				
	 Out of town, rural Other (please specify): Myself and immediate family (partner and/or children) 				
$\Box \text{I currently own my own} \rightarrow \Box \text{manufactured home (previously} \\ \text{known as a mobile home).}^7$	Cher (please specify): (particle dia) of emidden) Relatives				
modular or stick-built home. ⁸	Other (please specify):				
L currently live at a motel/hotel.	Land status of where you live:				
 I currently live in a shelter. I currently live at another person's home rent-free. 	Tribally owned land				
 I am currently homeless. 	 My/my family's land Other (please specify): 				
Other (please specify):					
IF YOU DON'T CURRENTLY OWN A HOME, HAVE YOU IN THE PAST?	FYES, WHEN DID YOU PURCHASE YOUR LAST HOME?				
🗆 Yes 🔲 No					

⁵ Such as a septic tank, sewer system, etc.

⁶ Privately-owned; not owned by the tribe or government.

⁷ A manufactured home (formerly known as a mobile home) is built to the Manufactured Home Construction and Safety Standards (HUD Code) and displays a red certification label on the exterior of each transportable section. Manufactured homes are built in the controlled environment of a manufacturing plant and are transported in one or more sections on a permanent chassis.

⁸ A stick-built home is a wooden house constructed entirely or largely on-site; that is built on the site which it is intended to occupy upon its completion rather than in a factory or similar facility. Modular homes are constructed to the same state, local or regional building codes as site-built homes. Other types of systems-built homes include panelized wall systems, log homes, structural insulated panels, and insulating concrete forms.



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	ENDING SERVICES							
PLEA	SE TELL US WHAT YOU WOULD LIKE TO CHANGE ABOUT YOUR	R CURREN	IT LIVING SITUATION, IF ANYTHING.					
Pleas	se choose the option below that best describes how you feel a	about you	ar type of housing:					
	I am happy where I am at and with the quality of my housing a	and there	efore see no reason to change.					
	I'd like to change something about my housing situation. (for example, whether I rent or own, or am in a transitory	→ □	I'd like to start renting in	→		public/tribal (lov the private secto	,	ousing.
	situation, or if I want to improve the mobile home or stick built house I own)		I'd like to purchase a(n) I'd like to improve/rehabilitate my	→		new constructio home. ⁷ new constructio (previously know existing modulai existing manufai known as a mob land/home pack condo/townhon other type of ho (Please specify: manufactured h a mobile home).	n manufact vn as a mob or stick-bu ctured hom ile home). ⁷ age. ne. me not liste ome (previce	ured home ile home). ⁷ ilt home. e (previously ed above)
						modular or stick		.8
			Other (please specify):	\rightarrow				
Pleas	se select the option that best describes how you feel about wh I am happy with the physical location of where I live and there I am interested in moving to a different physical location. (for example, in or out of town, or on or off tribal or personally owned land)	-		→ →		in town. out of town (a ru different than lis specify: tribally-owned. owned by my fa a different land above. (Please s	ited above.)
Pleas	se select the option that best describes how you feel about wh	ho vou liv	e with:			×	,	/
	I am happy with who I live with and therefore see no reason to	-						
	 I would like to change who I live with. (for example, moving out of my parents' house or moving to live in the same house as my sister) 		I'd like to live alone. I'd like to live just with my immedia I'd like to move in with relatives. I'd like to live with someone other t)
WHA	T SERVICES WOULD BE HELPFUL IN CHANGING YOUR HOUSING	G SITUAT	ION (SELECT ALL THAT APPLY)?					
	Closing cost assistance 🔲 Help v		nome qualification land Issues		Infor	ation on the home mation on gap fina r (please specify):		process
	BUSIN	IESS INF	ORMATION AND INTEREST					
	OU CURRENTLY OWN ONE OR MORE BUSINESSES (INCLUDING 1E AND/OR FARMING AND RANCHING ACTIVITIES)?			r foc	D OU	T OF YOUR		Yes No
					IF YI	ES, HOW MANY?		

If you answered 'Yes' above, please complete the 'Existing Business' section below. If you answered 'No' above, please skip to the 'New Business' section.						
EXISTING BUSINESS: LIST INFORMATION FOR THE PRIMARY BUSINESS YOU OWN BELOW.						
PRIMARY BUSINESS						
BUSINESS NAME:	DATE STARTED (MM/DD/YYYY):	NAICS CODE ⁹ :				

Opportunity Through Impacts System – Core Program Application

Developed by First Nations Oweesta Corporation in collaboration with Sweet Grass Consulting

⁹ If you don't know your NAICS code, you can find it at www.naics.com/search.



BUSINESS TYPE (CHOOSE ALL THAT APPLY FROM 'BUSINESS TYPES' LIST BELOW):	GENERAL DESCRIPTION (INCLUDING PRODUCTS AND SERVICES ¹⁰ OFFERED):				
ARE YOU INTERESTED IN EXPANDING THIS EXISTING BUSINESS?	IF YES, PLEASE DESCRIBE THE BUSINESS EXPANSION PROJECT.				
🗅 Yes 📮 No					
	BUSINESS TYPES				
	ions to fill in 'BUSINESS TYPE' field(s) above.)				
	tion 15. Educational Services & Insurance 16. Health Care and Social Assistance				
5	ate Rental & Leasing 17. Arts, Entertainment & Recreation				
4. Construction 12. Professional, Scientific & Technical Services 18. Accommodation & Food Services					
	ment of Companies & Enterprises 19. Public Administration				
6. Wholesale Trade 14. Administrative & Support & Waste Management 20. Other (specify)					
7. Retail Trade & Remediation Services					
8. Transportation & Warehousing					
NEW BUSINESS: PROVIDE INF	ORMATION FOR A BUSINESS THAT YOU WANT TO START.				
ARE YOU INTERESTED IN STARTING A NEW BUSINESS?	🗖 Yes 🗖 No				
If you answered 'Yes' above, please continue answering the questi section.	ons in this section. If you answered 'No' above, please skip to the 'Household Information'				
DO YOU HAVE OR ARE YOU WORKING ON A BUSINESS PLAN?	IF YOU HAVE A COMPLETED BUSINESS PLAN, WHEN WAS IT COMPLETED (MM/DD/YYYY)?				
Yes, I have a completed Yes, I'm working on a bu business plan.	siness D No, I haven't started a business plan yet.				
PLEASE RANK YOUR LEVEL OF COMFORT IN WRITING A BUSINESS PLA	N.				
□ Very uncomfortable □ Uncomfortable □ Ne	ther uncomfortable nor comfortable 📮 Comfortable 📮 Very comfortable				
WHAT TYPE OF BUSINESS(ES) DO YOU WANT TO START (CHECK ALL T					
	n & Warehousing 📮 Educational Services				
Mining Information	Health Care and Social Assistance				
Utilities Finance & Inst	,				
	ntal & Leasing Accommodation & Food Services Ceientific & Technical Services Public Administration				
	of Companies & Enterprises Other (please specify):				
0	e & Support & Waste				
Management					
•	& Remediation Services				
•					
•	& Remediation Services				

WELL-BEING							
	FINANCIAL WELL-BEING						
PLEASE CHECK THE BOX THAT DESCRIBES YOUR RESPON	ISE TO EACH STATEMEN	IT.					
STATEMENT	STRONGLY DISAGREE	DISAGREE	NEITHER DISAGREE NOR AGREE	AGREE	STRONGLY AGREE		
Because of my money situation, I feel like I will never have the things I want in life.							
I am securing my financial future.							
IF YOU HAD AN UNEXPECTED EXPENSE OR SOMEONE IN YOUR FAMILY LOST A JOB, GOT SICK, OR HAD ANOTHER EMERGENCY, HOW CONFIDENT ARE YOU THAT YOUR FAMILY COULD COME UP WITH THE MONEY TO MAKE ENDS MEET WITHIN A MONTH?							
Not at all confident	Somewhat conf	ident	Very	v confident			

¹⁰ For example, if your business is a construction business please indicate your main services, such as flooring, roofing, single-family homes, etc. If your business is professional, scientific, or technical please indicate your main areas of service, such as payroll, taxes, legal, marketing, photography, etc.



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LENDING SERVICES							
HOW CONFIDENT ARE YOU IN YOUR ABILITY TO ACHIEV	'E A FINANCIAL GOAL T	HAT YOU SET FOR YOU	RSELF TODAY?				
Not at all confident	Somewhat con	fident	🖬 Ver	y confident			
DOES YOUR HOUSEHOLD HAVE A BUDGET, SPENDING P	LAN, OR FINANCIAL PL	AN?					
🖬 Yes	D No						
OVER THE PAST YEAR, WOULD YOU SAY YOUR SPENDING WAS LESS THAN, MORE THAN, OR ABOUT EQUAL TO YOUR INCOME (PLEASE DO NOT INCLUDE THE PURCHASE OF A NEW HOUSE OR CAR, OR OTHER BIG INVESTMENTS YOU MAY HAVE MADE)?							
	Spending less than income Spending more than income Spending about equal to income Don't know						
IN THE PAST YEAR, IN WHAT WAYS HAVE YOU GIVEN BA	ACK TO YOUR COMMUN	NITY? SELECT ALL THAT	APPLY:				
 Donations of time Lending or giving money to friends and/or family 		professional services or mmunity members	goods 🛛 Oth	nations of money to cha ier (please specify): iven't yet	•		
PLEASE EXPLAIN ALL RESOURCES GIVEN BACK TO THE C	OMMUNITY.						
		NAL WELL-BEING					
PLEASE CHECK THE BOX THAT DESCRIBES YOUR RESPON		NT.	I	Т	1		
STATEMENT	STRONGLY DISAGREE	DISAGREE	NEITHER DISAGREE NOR AGREE	AGREE	STRONGLY AGREE		
I have the necessary knowledge to set realistic financial goals for my family.							
I share financial knowledge with family and other community ¹¹ members.							
I regularly participate in community events.							
I am proud to belong to my community.							
I live in stable housing that is affordable.							
DO YOU HAVE ANY OTHER COMMENTS, QUESTIONS, O	R CONCERNS?						

ALTERNATE/EMERGENCY CONTACT						
NAME (FIRST, LAST):	PHONE NUMBER:	RELATIONSHIP TO YOU:				
HAS THE PERSON LISTED ABOVE BEEN INFORMED THAT EMERGENCY OR IF YOU CANNOT BE CONTACTED VIA OI	YesNo					

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¹¹ Community in however you define it.



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EMPLOYMENT WORKSHEET

Today's Date:___

SELF REPORTED EMPLOYMENT INFORMATION CURRENT EMPLOYER(S) HOW MANY JOBS (REGULAR AND SELF-EMPLOYMENT, SEASONAL, TEMPORARY, OR PERMANENT) DO YOU CURRENTLY HAVE? Please provide employment information for these positions below.

CURRENT EMPLOYMENT POSITIC	CURRENT EMPLOYMENT POSITION #1						
EMPLOYER NAME:		EMPLOYER	PHONE:				
EMPLOYER ADDRESS:		CITY:			STATE:	ZIP:	
TYPE OF EMPLOYMENT	E OF EMPLOYMENT IS THIS SEASONAL OR TEMPORARY WORK?						
Regular	Self		Yes	D No			
POSITION/TITLE:				HOW MANY HO	URS PER WEEK DO	O YOU WORK ON AVERAGE?	
DATE STARTED (MM/DD/YYYY):		HOW OFT	EN ARE YO	OU PAID?			
HOW MUCH DO YOU GET PAID (E	BEFORE TAXES) WHEN YOU DO?	VHEN YOU DO? DO YOU CURRENTLY REPORT THIS INCOME ON YOUR TAXES? ¹			AXES?1		
			Yes			No	

CURRENT EMPLOYMENT POSITION #2					
EMPLOYER NAME:	EMPLOYER PHONE	:			
EMPLOYER ADDRESS:	CITY:		STATE:	ZIP:	
TYPE OF EMPLOYMENT	IS THIS SEASONAL (OR TEMPORARY W	ORK?		
C Regular C Self	Yes	Yes 📮 No			
POSITION/TITLE:		HOW MANY HO	URS PER WEEK DO '	YOU WORK ON AVERAGE?	
DATE STARTED (MM/DD/YYYY):	HOW OFTEN ARE Y	OU PAID?			
HOW MUCH DO YOU GET PAID (BEFORE TAXES) WHEN YOU DO?	DO YOU CURRENTLY REPORT THIS INCOME ON YOUR TAXES? ²			XES? ²	
	🗅 Yes			0	

¹ We are not asking this information to make sure that you are claiming income, but so that we can better evaluate your eligibility for our programs and services. We will not report any unclaimed income to the IRS.

² We are not asking this information to make sure that you are claiming income, but so that we can better evaluate your eligibility for our programs and services. We will not report any unclaimed income to the IRS.



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	FORMEF	R EMPLOYER(S)						
HOW MANY JOBS (REGULAR AND SELF-EN	HOW MANY JOBS (REGULAR AND SELF-EMPLOYMENT, SEASONAL, TEMPORARY, OR PERMANENT) HAVE YOU HAD IN THE LAST TWO YEARS?							
Please provide employment information	n for the positions held in the past two	years below.						
FORMER EMPLOYMENT POSITION #1								
EMPLOYER NAME:		EMPLOYER PHONE:						
EMPLOYER ADDRESS:		CITY:		STATE:	ZIP:			
TYPE OF EMPLOYMENT:		WAS THIS SEASONAL OR TEM	1PORARY \	WORK?				
🗖 Regular	□ Self	Yes		🗖 No)			
			22	HOW MUCH [DID YOU GET PAID			
DATE STARTED (MM/DD/YYYY):	DATE ENDED (MM/DD/YYYY):	HOW OFTEN WERE YOU PAIL)?	(BEFORE TAXE	ES) WHEN YOU DID?			
DESCRIPTION OF POSITION/TITLE/DUTIES	I :		HOW M	ANY HOURS DID Y	OU WORK ON AVERAGE?			
DID YOU REPORT THIS INCOME ON YOUR	TAXES? ⁷		I					
🗖 Yes	D No							
FORMER EMPLOYMENT POSITION #2								
EMPLOYER NAME:		EMPLOYER PHONE:	_					
EMPLOYER ADDRESS:		CITY:		STATE:	ZIP:			
				STATE.	20.			
				10012				
TYPE OF EMPLOYMENT:		WAS THIS SEASONAL OR TEN	IPORARY \					
Regular	□ Self	C Yes		• No				
DATE STARTED (MM/DD/YYYY):	DATE ENDED (MM/DD/YYYY):	HOW OFTEN WERE YOU PAIL)?		DID YOU GET PAID ES) WHEN YOU DID?			
					LS/ WHEN TOO DID!			
DESCRIPTION OF POSITION/TITLE/DUTIES	:		HOWIN	ANY HOURS DID Y	OU WORK ON AVERAGE?			
DID YOU REPORT THIS INCOME ON YOUR	TAXES? ⁷							
C Yes	D No							
FORMER EMPLOYMENT POSITION #3								
EMPLOYER NAME:		EMPLOYER PHONE:						
EMPLOYER ADDRESS:		CITY:		STATE:	ZIP:			
TYPE OF EMPLOYMENT:		WAS THIS SEASONAL OR TEN	PORARY V	WORK?	•			
🖵 Regular	□ Self	Yes		🗖 No)			
DATE STARTED (MM/DD/YYYY):	DATE ENDED (MM/DD/YYYY):	HOW OFTEN WERE YOU PAIL	HOW OFTEN WERE YOU PAID?		DID YOU GET PAID ES) WHEN YOU DID?			
DESCRIPTION OF POSITION/TITLE/DUTIES	:		HOW M	ANY HOURS DID Y	OU WORK ON AVERAGE?			
, ,								
DID YOU REPORT THIS INCOME ON YOUR	TAYES27		I					
C Yes	D No							



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FORMER EMPLOYMENT POSITION #4							
EMPLOYER NAME:		EMPLOYER PHONE:					
EMPLOYER ADDRESS:		CITY:		STATE:	ZIP:		
TYPE OF EMPLOYMENT:		WAS THIS SEASONAL OR TEM	1PORARY W	VORK?			
Regular	Self	🗅 Yes		🗖 No)		
DATE STARTED (MM/DD/YYYY):	DATE ENDED (MM/DD/YYYY):	HOW OFTEN WERE YOU PAID?		HOW MUCH DID YOU GET PAID (BEFORE TAXES) WHEN YOU DID?			
DESCRIPTION OF POSITION/TITLE/DUTIES	:		HOW MA	ANY HOURS DID Y	OU WORK ON AVERAGE?		
DID YOU REPORT THIS INCOME ON YOUR	TAXES?7						
🗅 Yes	D No						

REQUEST FOR VERIFICATION OF EMPLOYMENT

I have applied for a loan through TIWA Lending Services Loan Program. My signature below authorizes verification and release of the information requested.

SIGNATURE

DATE

EMPLOYEE ID NUMBER:

SOCIAL SECURITY NUMBER:



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PERSONAL BALANCE SHEET

Today's Date:_____

		PERSONAL BALAN	CE SHEET								
PLEASE COMPLETE THE	FOLLOWING INFORMATION REGARDIN	IG YOUR PERSONAL FINANC	ES.								
ASSETS											
LIQUID ASSETS											
Cash			\$								
Checking Account(s)			\$							
Savings Account(s)											
INVESTMENT ASSETS				A							
	t(s) (e.g. – 401K, TSP, IRA)			\$							
Other Investments				\$							
Other Investments	(please specify):			\$							
PERSONAL ASSETS				<u>~</u>							
House (location):				\$							
Other Property or L	· · · ·			\$							
Vehicle(s) (make, m				\$							
Other Assets (please	e specify):			\$							
Other Assets (please	e specify):			\$							
			TOTAL ASSETS	\$							
DEBT (LIST EACH DEBT A	ACCOUNT SEPARATELY)										
ТҮРЕ	NAME OF CREDITOR	CURRENT BALANCE (TOTAL AMOUNT OWED)	PAYMENT FREQUENC	CY	MINIMUM PAYMENT						
Isleta Pueblo Housing Authority/TLS		\$	Weekly Every tw Monthly Annually		\$						
Mortgage(s)		\$	Weekly Every tw Monthly Annually		\$						
		\$	Weekly Every tw Monthly Annually		\$						
Car Payment(s)/ Auto Loan(s)		\$	Weekly Every tw Monthly Annually		\$						
		\$	Weekly Every tw Monthly Annually		\$						
Student Loan(s)		\$	Weekly Every tw Monthly Annually		\$						
		\$	Weekly Every tw Monthly Annually		\$						
Credit Card(s)		\$	Weekly Every tw Monthly Annually		\$						
		\$	Weekly Every tw Monthly Annually		\$						
Friend or Family Loan(s)		\$	Weekly Every tw Monthly Annually		\$						
LUGII(S)		\$	Weekly Every tw Monthly Annually		\$						



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			Weekly	Every two weeks	Twice a month	
Medical Debt		\$	Monthly	Annually	Other (please specify):	\$
Tax Debt		\$	Weekly Monthly	 Every two weeks Annually 	 Twice a month Other (please specify): 	\$
Payday Loan(s), Car Title Loan(s), or Similar Loan(s)		\$	Weekly Monthly	 Every two weeks Annually 	 Twice a month Other (please specify): 	\$
		\$	Weekly Monthly	 Every two weeks Annually 	 Twice a month Other (please specify): 	\$
Other		\$	Weekly Monthly	 Every two weeks Annually 	 Twice a month Other (please specify): 	\$
	TOTAL DEBT	\$		TOTAL MONTH	LY DEBT REPAYMENTS	\$
	NET WORTH (TOTAL AS	SETS MINUS TOTAL DEBT)	\$			
ARE YOU DELINQUENT O	N ANY OF THE DEBT LISTED ABOVE?					
$\Box Yes \rightarrow Which \ del$	bt(s) are you delinquent on:					
□ No						



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PERSONAL PROFIT & LOSS STATEMENT

Today's Date:_____

ANNUAL HOUSEHOLD INCOME

"Household" includes anyone you share income and expenses with, including: 1) your financial dependents (for example, your dependent children); 2) anyone you depend on financially (for example, your parents); and 3) anyone you are financially interdependent with (for example, your spouse or partner). Your "household" may or may not be the same as the people you live with.

ANNUAL HOUSEHOLD INCOME (TOTAL INCOME FROM ALL INDIVIDUALS IN YOUR HOUSEHOLD. THIS INFORMATION MUST BE PROVIDED IN ORDER TO DETERMINE ELIGIBILITY FOR OUR PROGRAMS AND SERVICES. PLEASE PROVIDE ACCURATE FIGURES TO THE BEST OF YOUR ABILITY.): PLEASE INDICATE THE TYPES AND AMOUNTS OF ALL INCOME/BENEFITS/ASSISTANCE YOUR HOUSEHOLD RECEIVES.

EARNED INCOME	MONTHLY	ANNUAL
Wages	\$	\$
Self-Employment (W9/1099 income and/or owner's draws/disbursements)	\$	\$
Other Earned Income (such as from selling art or food from your own, childcare, eldercare, etc. that you earn income from but do not claim on your taxes as self-employment income)	\$	\$
GOVERNMENT ASSISTANCE	MONTHLY	ANNUAL
Welfare/Temporary Assistance for Needy Families (TANF)	\$	\$
Unemployment Benefits	\$	\$
Supplemental Nutrition Assistance Program (SNAP, food stamps, EBT)	\$	\$
Medicaid	\$	\$
SOCIAL SECURITY BENEFITS	MONTHLY	ANNUAL
Retirement Benefits (personally, survivor, and/or dependents)	\$	\$
Disability Benefits (personally, survivor, and/or dependents)	\$	\$
Supplemental Security Income	\$	\$
Medicare Benefits	\$	\$
OTHER INCOME	MONTHLY	ANNUAL
Alimony	\$	\$
Child Support	\$	\$
General Assistance (GA)	\$	\$
Interest	\$	\$
Low Income Home Energy Assistance Program (LIHEAP)	\$	\$
Per Capita Payments	\$	\$
Non-Social Security Retirement Payments (401K, pensions, IRA, etc.)	\$	\$
Non-Social Security Disability Benefits	\$	\$
Tribal Programs	\$	\$
Veterans Assistance	\$	\$
Women, Infants, and Children (WIC) Food and Nutrition Services	\$	\$
Worker's Compensation	\$	\$
Other (please specify):	\$	\$
Other (please specify):	\$	\$
SUMMED ANNUAL HOUSEHOLD INCOME (CALCULATE FROM FIGURES IN ANNUAL COLUMN ABOVE):	•	•
+ + +	=	
	Other Income	Annual Household Income



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ANNUAL HOUSEHOLD EXPENSES

"Household" includes anyone you share income and expenses with, including: 1) your financial dependents (for example, your dependent children); 2) anyone you depend on financially (for example, your parents); and 3) anyone you are financially interdependent with (for example, your spouse or partner). Your "household" may or may not be the same as the people you live with.

ANNUAL HOUSEHOLD EXPENSES (TOTAL EXPENSES FOR ALL INDIVIDUALS IN YOUR HOUSEHOLD. THIS INFORMATION MUST BE PROVIDED IN ORDER TO COMPLETE THE APPLICATIONS FOR OUR PROGRAMS AND SERVICES. PLEASE PROVIDE ACCURATE FIGURES TO THE BEST OF YOUR ABILITY.): PLEASE INDICATE THE TYPES AND AMOUNTS OF ALL EXPENSES YOUR HOUSEHOLD HAS.

EXPENSES TOUR HOUSEHOLD HAS.		
HOME EXPENSES	MONTHLY	ANNUAL
Mortgage (including taxes)/Rent	\$	\$
Home/Renters Insurance	\$	\$
Electric	\$	\$
Water/Sewer	\$	\$
Gas/Propane/Other Source of Heat	\$	\$
Garbage/Trash	\$	\$
Internet	\$	\$
TV	\$	\$
Phone (landline and cell)	\$	\$
BASIC LIVING EXPENSES	MONTHLY	ANNUAL
Groceries	\$	\$
Clothing	\$	\$
Medical/Dental Bills/Medications	\$	\$
Health Insurance	\$	\$
Childcare	\$	\$
OTHER LIVING EXPENSES	MONTHLY	ANNUAL
Dining/Restaurants/Eating Out	\$	\$
Travel	\$	\$
Personal Care ¹	\$	\$
Charity/Gifts	\$	\$
Entertainment	\$	\$
Pets	\$	\$
Home Improvements	\$	\$
DEBT PAYMENTS	MONTHLY	ANNUAL
Credit Card Payment(s)	\$	\$
Personal/Education Loan Payment(s)	\$	\$
Tax Debt Payment(s)	\$	\$
VEHICLE/TRANSPORTATION EXPENSES	MONTHLY	ANNUAL
Car Payments	\$	\$
Car Insurance	\$	\$
	ć	\$
Licensing/Tax Fees	\$	'
Licensing/Tax Fees Car Repairs/Maintenance	\$	\$

¹ Personal care includes products/services for hair, oral hygiene, shaving needs, cosmetics and bath, electric personal care appliances, and other similar personal care products/services.



MISCELLANEOUS EXPENSES							MONTHLY	MONTHLY					
Alimony/Child Support							\$		\$				
Life Insurance							\$	\$					
Disability Premiums						\$	\$		\$				
Retirement C	ontribution								\$	\$		\$	
OTHER EXPENSES									MONTHLY		ANNUAL		
Other (please	e specify):								\$		\$		
Other (please	specify):								\$		\$		
SUMMED ANNUAL HOUSEHOLD EXPENSES (CALCULATE FROM FIGURES IN ANNUAL COLUMN ABOVE):													
+		+		+		+		+		+	=		
Home Expenses	Basic Living	. <u> </u>	Other Living		Debt		Vehicle/ Transport	-	Miscellaneous	Ot	her	Annual Household Expenses	



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COLLATERAL WORKSHEET

Today's Date:_____

COLLATERAL ¹ WORKSHEET						
PLEASE LIST THE ITEMS AVAILABLE FOR COLLATERAL FOR THIS LOAN. COLLATERAL VALUE SHOULD BE EQUAL TO OR MORE THAN THE LOAN AMOUNT REQUESTED.						
DESCRIPTION OF COLLATERAL:	CRIPTION OF COLLATERAL: PHYSICAL LOCATION OF COLLATERAL:					
		\$				
		\$				
		\$				
		\$				
		\$				
		\$				
		\$				
		\$				
	\$					

¹ Collateral is a property or other assets that a borrower offers a lender to secure a loan. If the borrower stops making the promised loan payments, the lender can seize the collateral to recoup its losses.

² A lien is a record that can be put on your asset, meaning that any sale proceeds of the asset will go to a lien holder/lien holder must approve any transfer of ownership. The asset continues to belong to the owner.